

WESTLIFE DEVELOPMENT LIMITED
Consolidated Operating Performance



(Figures in INR millions)

Particulars	For the year ended	
	31-Mar-13	31-Mar-12
REVENUES		
Sales	6,779.96	5,432.25
Other Operating Income	62.69	46.77
TOTAL REVENUES	6,842.65	5,479.02
OPERATING COSTS AND EXPENSES		
Store Operating Cost and Expense		
Food & Paper	3,083.12	2,436.62
Purchase of Traded Goods	18.36	20.61
Payroll and Employee Benefits	575.99	467.18
Royalty	213.14	115.37
Occupancy and Other Operating Expenses	1,999.73	1,500.15
General & Administrative Expense	355.82	290.64
Other Operating (Income) / Expense, (net)	(56.14)	(37.84)
TOTAL OPERATING COSTS AND EXPENSES	6,190.02	4,792.73
EBITDA	652.63	686.29
Net Financial Expense (Interest & Bank Charges)	5.89	0.72
Depreciation	313.36	246.59
PROFIT BEFORE EXCEPTIONAL ITEMS & TAX	333.38	438.98
Exceptional Items	-	12.74
PROFIT BEFORE TAX	333.38	426.24
Income tax	0.84	3.48
PROFIT AFTER TAX	332.54	422.76